

# ALLIANCE

21

\$500<sub>/yr.</sub>
Annual
Membership

WHIN Ag Alliance is an exclusive consortium of affiliated agribusinesses in north-central Indiana receiving products and services designed to support and encourage adoption of internet-enabled technologies in order to reduce costs, increase efficiencies, and optimize operations.









### Robotic Soil Sampling

 Examples Only
 Sampling Only
 + Labs
 + Fertilizer Recs

 2.5 grid
 \$4.5-5
 \$7.5-9
 \$9-11

 5 grid
 \$3.5-4
 \$5-7
 \$6.5-8.5

 8 ac zone (var.)
 \$3-4
 \$3-6
 \$5-7

\*WHIN Farmers will receive 25% discount on Soil Sampling services only Aug 2020 – July 2021

\*WHIN Farmers will receive 12.5% discount Aug. 2021 – July 2022 and beyond

## Digital Farm Management

Under redevelopment during 2021.
Transitioning to an App based solution removing the hardware application. Plan to have a Sprayer Solution in 2022 followed by a Total Farm solution after that.

### The Spider System

MSRP: \$2,400/bin/yr WHIN Ag Alliance Members pay: In 2021: 40% of MSRP (\$960/bin/yr) In 2022: 65% of MSRP (\$1,560/bin/yr) In 2023+: 90% (\$2,160/bin/yr)

# Crop Intelligence via 10–12 field imagery through the season

MSRP: \$5/acre/yr WHIN Ag Alliance Members pay: In 2021: 60% of MSRP (\$3/acre) In 2022+: 80% of MSRP (\$4/acre)

35 farms joined in 2019/2020. Looking to add 30 more in 2021. Contact us right away if you'd like to join us at **alliance@WHIN.org** 

WHIN is a not-for-profit 501(c)3 organization funded by Lilly Endowment Incorporated. We exist to accelerate the adoption of IoT technologies in the Wabash Heartland region, support world-class research and education in agriculture and manufacturing technologies, and ultimately to establish the Wabash Heartland as the global epicenter of digital agriculture and next-generation manufacturing. When you WHIN we all win. We're smarter together.

